

TRADE DELEGATION

Nigeria

2027

18 - 22 January 2027 | Lagos, Nigeria

AIA

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Date: 18 - 22 January 2027

Location: Lagos, Nigeria

Join the **Trade Delegation to Nigeria** with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players in the O&G sectors as well as incorporating briefing meetings presented by qualified speakers with in-market experience and attend a networking reception.

Programme

Group meetings will be organised by EIC and AIA. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in Mozambique. The final programme will be tailored to suit delegates' requirements as closely as possible.

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Market Intelligence

Nigeria remains a key player in the exploration and production (E&P) sector across Sub-Saharan Africa. However, a less competitive fiscal regime in recent years has constrained investment and weighed production levels. The sector's outlook is improving under President Tinubu's leadership, with reforms expected to enhance the investment environment and support future growth. The new administration aims to more than double the country's production and subsequently investment in the country through a more supportive fiscal policy, engaging with companies.

As for relevant investment/industry news, Shell's decision to sanction the Bonga North project (US\$5.5bn), which will be developed as a subsea tie-back to the Bonga Main FPSO facility, starting with up to 16 wells (eight production and eight water injections). Additionally, Shell is also the operator of Bonga Southwest and Aparo (BSWA) project, which is progressing through the Front-end Engineering and Design (FEED) phase and targeting a Final Investment Decision (FID) in 2027. According to EIC DataStream, by 2030 the country has planned estimated CAPEX in the Upstream industry of US\$51.3bn.

US\$51.3bn

CAPEX in Upstream by
2030

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Benefits of Participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from EIC offices worldwide.



Company profile in official delegation brochure distributed pre-event and during meetings

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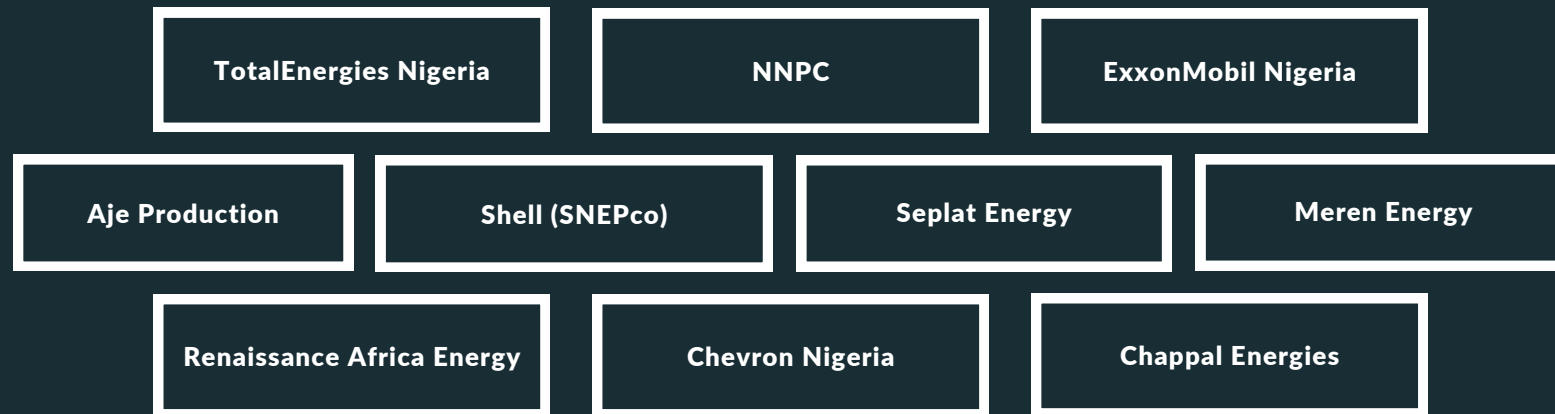
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Company Meetings - Wishlist

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:



*This is not an exhaustive list of companies

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.

Costs

(Excluding VAT)

Early Bird Rate:

Ends Friday 16th October 2026

EIC Member

£2,800

per person

Non Member

£3,050

per person

Standard Rate:

EIC Member

£2,900

per person

Non Member

£3,150

per person

Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings, including armed security
- Airport transfers, including armed security
- Project Management

Not included:

- Flights (domestic and international)
- Accommodation (please note, to facilitate logistics, a specific hotel will be chosen)
- Any meals excluding those mentioned in the final programme
- Any additional transportation outside the main delegation programme

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EIC Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.

Exclusive Benefits



Events &
Networking



Energy
Market
Expertise



Profile
Raising



Supply Chain
Expertise



EIC Members
benefit from
exclusive discounts
across all of our UK
Pavilions and Trade
Delegations



To book your demo, please contact us on
membership@the-eic.com

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How to Book

To secure your space, please complete your booking form and return to: internationaltrade@the-eic.com

Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

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Project & Event Manager

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E: abhi.aruna@the-eic.com

EIC Platinum
Global Partner:



FX Payment
Partner:

Corpay[^]

International Trade
Travel Partner:



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